

Golf Sponsorship Chair

Potential Candidates - Who will solicit?

	Name	Position	Solicitor	Contact Phone	email

1. What do we say?

- a. Tagline
- b. Why you're needed?
- c. What is your benefit?
- d. How do you do it?
- e. What are we asking?

2. Characteristics.

- a. Well known and recognized figure in the community or organizational network
- b. Does not have to be a golfer
- c. Willing to commit to doing the best he/she can do to form a committee,
- d. Work with the committee to identify potential Sponsors (at the guidance of the GFC),
- e. Equip the members of the committee to make the ask,
- f. Follow-up on a schedule, close and account/report on activities
- g. Raise as much money as possible
- h. Maintain accountability of the Sponsorship Committee.